



Change
User Conference

2022
08-11 May
Champagne
Sports Resort

X-Change 2022: Success Story Authorisation & Award Opportunities

Share your success

IS³ Industry Software Solutions & Support continuously provide solutions that will create value and empower our customers to enable their Digital Transformation journey and are constantly seeking new and unique applications for our solutions.

These customer application stories feature the challenges various companies face, how IS³ helps companies overcome these demands and the results that they have achieved through the implementation and/or deployment of AVEVA technology and solutions.

Our goal is to demonstrate #SOLVE for the Customer by promoting the use and application of our solutions in the interests of all our customers.

Confidentiality

We are sensitive about your intellectual property and will not include any information that will reveal any confidential process step and/or trade secret.

We further recognise that some companies may have specific restrictions on how this information is to be used. To continue with writing and/or filming your story, we request your company's authorisation.

Approval

We will require your approval on all copy editing to ensure that the story:

1. Is factually correct
2. Matches your corporate image
3. Conveys the desired and positive message

Upon publishing, we will provide you with a copy of any written success story or videos we develop, as well as copies of articles, press releases or advertising copy which may be published.

Submission Details

- A 400-500 word submission including explanation of who, what, when, where, why, how highlighting the benefits for the project or application.
- Example screenshots, report and/or system architecture to support the above explanation.
- All entries should be from projects completed in the previous two years (2020 – 2021) unless otherwise noted.
- A delegate from the winning company must be in attendance to receive the award.
- Customers, Partners and System Integrators are invited to submit on behalf of a named customer following the above guidelines. Only the System Integrator award can be applied directly.
- A waiver of the registration fee will be granted for the primary presenter (one person) for each accepted presentation.
- A PowerPoint template will be provided to you upon acceptance.

All entries must be sent to nilen.bermal@is3.co.za by 25 March 2022.

Awards Categories for Submission

Award	Description
<p>Engineering X-Cellence</p>	<p>Engineering departments stretch around the globe and must respond to changing conditions while incorporating a new generation of engineers across multi-discipline teams. Tell us how your team leveraged AVEVA's Integrated Process Design, Engineering and Operator Training solutions to accelerate your customer's journey. This submission should attempt to quantify the man hours saved using AVEVA's Engineering tools, example % increase in engineering efficiency, % reduction in project schedule and % increase in production</p>
<p>Planning and Operations X-Cellence</p>	<p>Optimally operating an industrial facility is a balancing act that involves planning and scheduling, manufacturing execution, production, quality and safety. Let us know how you have achieved this balance using AVEVA's software solutions. This submission should quantify the business benefit realised.</p>
<p>Asset Performance X-Cellence</p>	<p>Pinpoint how you have used the AVEVA Asset Performance solutions to master areas of Asset Management. From improving asset availability and reducing unplanned downtime to streamlining your maintenance tasks to reduce costs. Send a submission detailing the areas of asset maintenance where you have seen successful with solutions that focus on Enterprise Asset Management, Asset Analytics and Asset Condition Management.</p>
<p>Monitoring and Control X-Cellence</p>	<p>A business needs to continually improve in order to stay competitive. Real-time information and analytics allow for integrated environments to be visualised in a meaningful manner with managed system standards. Your submission should reflect how you have increased productivity, efficiency, agility, quality, and profitability, all while minimising costs using the AVEVA software solutions.</p>
<p>Innovation Award</p>	<p>Awarded to a customer/ partner who has embarked on a journey of creating value by changing the game. The following characteristics should be evident:</p> <ol style="list-style-type: none"> a. Innovative new way of work b. Positive impact on the people c. Positive impact on the environment d. Economic return
<p>Best Business Value (Return on Investment)</p>	<p>Submit one or two examples of problems identified and money saved by implementing AVEVA software solutions. This submission must include the monetary value or estimated cost impact to be considered.</p>

X-Change 2022: Success Story Submission

1. Presenter Details	
Full Name	
Job Title	
Company Name	
Street Address	
City	
Province/Country	
Business Phone	
Email Address	
Date	
Authorised Signature*	
<i>* Customer representative will have final review and approval of all video and written materials before they are finalised for distribution</i>	
2. Submitter Details (If you are not the Presenter)	
Full Name	
Job Title	
Company Name	
Street Address	
City	
Province/Country	
Business Phone	
Email Address	
Date	
Authorised Signature*	
<i>* It is the responsibility of the submitter to obtain consent from end user to submit a call for paper, present and disclosure their company information as stipulated in T & C's. This consent must be provided to IS³ – Industry Software Solutions & Support with submission papers. If no consent is provided the submitter's submission will not be considered. Find End User (Customer) Consent Form here. If the document opens in your web browser, please download the PDF in order to fill in the form.</i> <i>* Customer representative will have final review and approval of all video and written materials before they are finalised for distribution</i>	

3. Presenter Biography (100 Words or less)

4. Proposed Presentation Title (90 Characters or less)

5. Proposed Presentation Description (60 Words or less)

6. Select Industry

7. Select Implementation Award Category

- Mining, Minerals, and Metals
- Oil and Gas
- Power and Utilities
- Hybrid
- Chemicals
- Food and Beverage, CPG
- Infrastructure
- Life Sciences
- Marine
- Pulp and Paper
- Steel Fabrication
- Water and Wastewater
- Other*

- Engineering X-Cellence
- Planning and Operations X-Cellence
- Asset Performance X-Cellence
- Monitoring and Control X-Cellence
- Innovation Award
- Best Business Value (Return on Investment)

*Please specify _____

8. A 400-500 word submission including an explanation of who, what, when, where, why, how and the benefits of the project or application.

We continuously strive to provide solutions that will create value and empower our customers to enable their Digital Transformation. We are constantly seeking new and unique applications for our solutions.

Our customer success stories feature the various challenges our customers face, how IS³ helps them overcome these challenges, and the results that our customers have achieved through AVEVA technology and solutions.

Our goal is to put the interests of our customers first, by promoting their products and services when describing the use and application of our solutions.

In order to participate in our customer success stories project, we require you to provide us with certain information, including but not limited to:

- company Information
- company's logo
- pictures and/or videos
- infographics
- flow charts, graphs, etc.
- any other material required by us

(collectively referred to as "**Collateral**").

Any collateral submitted by a customer may be shared with affiliates of IS³, namely but not limited to: AVEVA, Schneider, EOH and Digital Industries.

Disclaimer: *The submission of collateral to IS³ by a customer, does not oblige IS³ to publish the customer's story.*

We look forward to working with you on the customer success stories project!

Terms & Conditions

The following terms and conditions apply to any Collateral provided by a customer to IS³ or its affiliates for the purposes of writing and / or filming the customer's success story:

1. IS³ will ensure that any sensitive information provided with the Collateral will be carefully protected. IS³ will not use any sensitive information belonging to a customer without first obtaining the customer's prior written consent.
2. It is the responsibility of the submitter to obtain consent from end user to submit a call for paper, present and disclosure their company information as stipulated in T & C's. This consent must be provided to IS3 Industry Software Solutions & Support with submission papers. If no consent is provided the submitter's submission will not be considered.
3. IS³ recognises that some customers may have specific restrictions on how their information is used by third parties.
 - 3.1. The customer agrees that IS³ and its affiliates may:
 - 3.1.1. use the Collateral in written, audio and / or video formats for advertising, publicity, commercial or other business purposes, on various mediums, including but not limited to the following mediums:
 - 3.1.1.1. social media: e.g. Facebook, Twitter, Instagram, YouTube, LinkedIn
 - 3.1.1.2. websites
 - 3.1.1.3. presentations: e.g. internal or external presentations
 - 3.1.1.4. printed and/or digital publications: e.g. leaflets, newsletters, posters, podcasts, and other marketing materials
 - 3.1.1.5. print and/or digital media: e.g. national, regional and/or local newspapers, magazines, and news sites
 - 3.1.2. use the Collateral singularly, or in conjunction with other written, audio and/or video materials, as approved by the customer during the production phase;
 - 3.1.3. edit the Collateral in consultation with the customer, and incorporate Collateral into written, audio and/or video formats for use on social media, newspapers and magazines, broadcasts (radio and television, including cable and satellite transmissions) programs, or otherwise; and
 - 3.1.4. reproduce, or cause to be reproduced such written, audio and/or video content and exhibit same in all domestic and foreign markets.
4. Prior to the first publication of the customer's story, IS³ will obtain the customer's approval of the final written, audio and/or video content. The Customer agrees to review the final written, audio and/or video content for factual accuracy, to confirm that the story matches the customer's corporate image and conveys the customer's desired and positive message, and to prevent the inadvertent release of any sensitive information belonging to the customer. The Customer undertakes to provide IS³ with its approval or comments, in writing within ten (10) days of request from IS³ or such earlier time as agreed between the parties in writing.
5. The publishing of any written, audio and/or video content created by IS³ and its affiliates will only commence upon approval by the customer and signature by the customer's authorised signatory. Upon publishing the customer's story, IS³ will provide the customer with copies of the written, audio and/or video content, as well as copies of any articles, press releases, advertising where IS³ may publish the customer's story.

6. Save for the provisions of clause 6 below, IS³ and its affiliates acknowledge that any intellectual property belonging to the customer which is incorporated into any written, audio and/or video content produced by IS³ and its affiliates, is and shall remain the customer's intellectual property, and the Customer grants IS³ and its affiliates a worldwide, non-exclusive, royalty-free perpetual license to use the customer's intellectual property in any written, audio and/or video content produced by IS³ and its affiliates, for the purposes of these terms and conditions.
7. The Customer acknowledges that all copyrights in any written, audio and/or video content produced by IS³ and its affiliates is and shall remain IS³'s intellectual property, and IS³ grants the Customer a non-exclusive, non-transferable, non-assignable, royalty-free license to use and distribute the written, audio and/or video content produced by IS³ and its affiliates, solely for the Customer's own advertising and marketing efforts.
8. Both parties agree that the written, audio and/or video content will not be altered by either party without the prior written consent of the other party, which consent shall not be unreasonably withheld.
9. Both parties also agree to stop distributing, publicly referencing and displaying the written, audio and/or video content at any time upon written request from the other party, which consent shall not be unreasonably withheld.
10. The customer agrees that IS³ and its affiliates shall not be liable to the customer for the use of the Collateral or the written, audio and/or video content, so long as such use is in accordance with the rights granted under these terms and conditions.
11. By signing these terms and conditions, the customer hereby consent to IS³ and its affiliates processing any personal information provided by the Customer. "Personal Information" and "Processing" are as defined in terms of the Protection of Personal Information Act 4 of 2013 ("POPIA"). Further information on: how IS³ treats its customer's personal information, how the customer may exercise its rights regarding its personal information, and the retention periods of the different categories of information processed by IS³, can be found on at <https://www.eoh.co.za/>, alternatively, contact Dion Govender at Dion.Govender@eoh.com
12. COVID-19
 - a. The Delegate understands and appreciates that participation in the Event carries with it certain significant, inherent risks that cannot be eliminated regardless of the care taken to comply with Covid-19 regulations. The Delegate hereby indemnifies and holds the Company harmless from and against all loss, damage, costs and/or expenses which the Delegate may suffer or incur due to any and all claims including the negligence of the Company and any and all claims which may be brought against the Company by any third party in respect of any loss, liability, damage, costs and/or expenses of any nature whatsoever arising from the Delegate's participation in the Event.
 - b. Delegates attending the event is required to provide certificate of full vaccination upon registration
 - c. Any delegates that have not been fully vaccinated who wants to attend the event will have to provide on arrival a negative PCR test not older than 48 hours
 - d. The vaccination and negative PCR testing requirement is to ensure the delegates health and safety and to discharge the duties and obligation of the event host, their sub-contractors and suppliers.
 - e. All COVID-19 protocols to be observed at all times.

13. Governance and Compliance:

All delegate/company registrations will be screened in accordance with the company's governance & compliance regulations. Once screening has been approved an invoice for payment will be sent to you the delegate/company

I, the undersigned:

- a) agree to the terms and conditions contained in this document;*
- b) agree to provide IS³ with any Collateral of the customer as requested by IS³;*
- c) agree to act as a reference on behalf of the customer for any story written, recorded and / or filmed by IS³ and any of its affiliates;*
- d) confirm that I am duly authorised to act for and on behalf of the customer;*
- e) confirm that the information provided by the customer in this document is true and accurate.*

Signed at _____ on this _____ day of _____ 20_____.

Signature

Full names: _____

Designation: _____

Date: _____

Duly Authorised to Act on Behalf of the Customer